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QUESTION 1

The Internal Rate of Return has been calculated for an option in a Business Case. Which ONE of the following statements is true?

- A. The Net Present Value is not known.
- B. The DCF Rate is not known.
- C. The Net Present Value is Zero.
- D. The DCF Rate is Zero.

Correct Answer: C

QUESTION 2

Which of the following is considered by the Boston Box?

- A. Power/influence.
- B. Impact.
- C. Market share.
- D. Gross profit.

Correct Answer: C

QUESTION 3

Which of the following approaches is the variation of the Waterfall lifecycle that shows explicitly the link between the analysis stages and the testing stages?

- A. V model.
- B. Spiral model.
- C. Unified process.
- D. Workflow model.

Correct Answer: A

QUESTION 4

In which of the following circumstances is supplier power high?

- A. When switching costs are low.

- B. When there are relatively few customers.
- C. When the supplier brand is powerful.
- D. When alternatives are readily available.

Correct Answer: C

QUESTION 5

What does a force-field analysis consider?

- A. Forces for and against business change.
- B. Forces in the competitive environment.
- C. The financial strength of the company.
- D. The power of external suppliers.

Correct Answer: A

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