



000-960^{Q&As}

IBM Storage Sales Exam

Pass IBM 000-960 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4lead.com/000-960.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by IBM Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

The customer's CIO mentions in a discussion with the IBM salesperson the complexity of their current SAN environment and how difficult it is to manage. What should be the salesperson's next step?

- A. Give the CIO a technical presentation.
- B. Suggest the CIO hire more people for managing the SAN.
- C. Offer an IBM System Storage SAN Volume Controller (SVC).
- D. Invite the CIO to a Total Storage Productivity Center (TPC) demonstration.

Correct Answer: D

QUESTION 2

Which of the following IBM products would be recommended to compete with the EMC CX3-80?

- A. IBM Systems Storage DS4200
- B. IBM Systems Storage DS4700
- C. IBM Systems Storage DS5100
- D. IBM Systems Storage DS8100

Correct Answer: C

QUESTION 3

A customer has a heterogeneous storage environment and their growth rate is 75% per year. What product would allow this customer to add new applications, new Servers and more Storage while not forcing them to schedule outages to add these upgrades?

- A. SAN Volume Controller
- B. Tivoli Content Manager
- C. Tivoli Storage Manager
- D. TotalStorage Productivity Center

Correct Answer: A

QUESTION 4

A storage specialist is competing against EMC for a Data Retention opportunity. The customer has a need for less than 1 TB of fixed content. What IBM product should be quoted to satisfy this requirement?



- A. IBM System Storage DS4200
- B. The IBM System Storage DR550 Model DR2
- C. The IBM System Storage DR550 Model DR1
- D. IBM System Storage N3700 with SnapVault

Correct Answer: C

QUESTION 5

During a presentation on the DS5100, a member of the customer's IT staff asks if the storage system cache is mirrored. Which competitor is most likely to have highlighted mirrored cache as a feature of their storage system?

- A. EMC
- B. HDS
- C. Sun
- D. 3Par

Correct Answer: A

[Latest 000-960 Dumps](#)

[000-960 PDF Dumps](#)

[000-960 VCE Dumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4lead.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4lead, All Rights Reserved.