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QUESTION 1

Your customer has loaded shipment history of 1/1/14 through 12/31/16 and wants to generate a monthly forecast of 1/1/17 through 12/31/17 based on two-year shipment history.

When creating a demand plan, which two plan scopes and demand plan options should your customer use? (Choose two.)

- A. For demand plan option, add forecast shipments as forecasting profile, enter history start date as 1/1/15, enter history end date as 12/31/15, and enter forecast start date as 1/1/17.
- B. For demand plan option, add forecast shipments as forecasting profile, and enter historical buckets as 24.
- C. For demand plan option, add forecast shipments as forecasting profile, enter history start date as 1/1/15, forecast start date as 1/1/17, and enter forecast end date as 12/31/17.
- D. For demand plan option, add forecast shipments as forecasting profile, enter historical buckets as 24, and enter forecast buckets as 12.
- E. For plan scope, select plan horizon days as 365, forecasting calendar as Gregorian, and forecasting time level as month.
- F. For plan scope, select plan horizon as 12 months, forecasting calendar as Gregorian, and forecasting time level as month.

Correct Answer: DE

QUESTION 2

During Implementation of Planning Central, your client has discovered that no Material Planners have been defined in Manage Material Planners in Planning Central.

In this situation, which three statements are true? (Choose three.)

- A. Your client has not been assigned the Material Planner role.
- B. You have not been assigned the Materials Planner role.
- C. The Planner field will be null for all items.
- D. Collect Planning Data has not been run for Material Planners.
- E. Planned Orders will not release successfully.

Correct Answer: ACE

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QUESTION 3

You are setting up the plan page layout for your customer.



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In which of these requirements would you use an Infotile?

- A. Showing customer demand trend over a specific time period
- B. Showing inventory values by product category
- C. Showing a breakdown of exception in a pie chart
- D. Showing on-hand value compared to targets
- E. Showing inventory value across time

Correct Answer: E

QUESTION 4

Identify two ways you can track performance against goals when defining measure goals. (Choose two.)

- A. Specification
- B. Value
- C. Range
- D. Aggregation
- E. Quantity
- F. Attribute

Correct Answer: BF

QUESTION 5

Which four actions does Demand Management enable you to do? (Choose three.)

- A. Run an unlimited number of forecast simulations to see impacts of changes in the price, running a marketing campaign, shift in weather, demand upside request, and so on.
- B. Simulate changes to the dependent options forecast for build to stock items.
- C. Perform side-by-side analysis on a multiple number of scenarios, and see the impact on operational and financial objectives.
- D. Simulate how changes to forecasting models and parameters have an immediate impact on the statistical forecast.
- E. Simulate the impact of introducing new products in particular geographic areas.

Correct Answer: ADE



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