

201-COMMERCIAL-BANKING- FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

Which loan field is Not required to be filled out to initially create a Rate and Payment Stream?

- A. Loan Amount
- B. First Payment Date
- C. Amortized Terms (Months)
- D. Index
- E. Loan Term (Months)

Correct Answer: D

QUESTION 2

True or False: The roles used in loan team member alerts configuration are the standard Salesforce roles.

- A. True
- B. False

Correct Answer: B

QUESTION 3

From the default structure hierarchy in nCino, which options can have one or many options below them in the hierarchy? (Choose three)

- A. Sub Limit
- B. Current Takedown
- C. Main
- D. Limit

Correct Answer: ACD

QUESTION 4

Which Selection is NOT a Modification Frequency Value that can be set per index?

- A. Adjusted Yearly

B. Adjusted as needed

C. Adjusted Daily

D. Adjusted Hourly

Correct Answer: C

QUESTION 5

The Process Overview provides a visual representation of the number of Loans categorized by which of the following?

A. Loan Status

B. Loan Stage

C. Loan Amount

D. Loan Product

Correct Answer: B

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