# 201-COMMERCIAL-BANKING-FUNCTIONAL<sup>Q&As</sup>

SalesforcenCino 201 Commercial Banking Functional Exam

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**QUESTION 1**

True or False: Updating the Status of the Covenant Management record will generate a Covenant Compliance record.

A. True

B. False

Correct Answer: A

**QUESTION 2**

When using reports to assist in a data load, which file type should that report be saved as?

A. Excel Workbook

B. PDF

C. CSV MS-DOC

D. CSV (Comma Delimited)

Correct Answer: D

**QUESTION 3**

True or False: You can access your dashboards using the Salesforce1 mobile app.

A. False

B. True

Correct Answer: B

**QUESTION 4**

In nCino, which designation in the default structure hierarchy captures the record of principal advance?

A. Limit

B. Current Takedown

C. Main

D. Sub Limit

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Correct Answer: B

**QUESTION 5**

What Icon represents a Loan record in nCino?

A. Money Bag

B. Small Green Man

C. Coin

D. Folder

Correct Answer: A

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