

201-COMMERCIAL-BANKING- FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

Which of the following ways can a Loan be created in nCino (Select 2)

- A. Converting a Lead to a Loan
- B. Adding from Entity involvement related list
- C. New Loan Product button from Relationship
- D. New Loan Product button from Relationship

Correct Answer: A

QUESTION 2

Which nCino feature is required to be utilized when setting up multi-tiered loan structure?

- A. Credit Memo
- B. Rate Structure
- C. Product Package
- D. Spreads

Correct Answer: C

QUESTION 3

Which of the following is a Data Loader option?

- A. Side Slide
- B. Update
- C. Check and Return
- D. Secondary Delete

Correct Answer: B

QUESTION 4

Which process gives you the most similar view of nCino on your mobile device?

- A. Salesforce1 App
- B. Browser

Correct Answer: B

QUESTION 5

Which section of your homepage can be configured to show the reports you choose to have displayed?

- A. Dashboard
- B. Contacts
- C. Calendar
- D. My Tasks

Correct Answer: A

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