

# 646-202<sup>Q&As</sup>

Sales Expert Cisco Sales Expert Exam (CSE)

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#### **QUESTION 1**

An engineering firm relies on couriers for the	adaily transfer of large	blueprint files between	n offices. Which te	chnology
provides a fast, high-bandwidth network con	nection that could sav	e the firm both time an	d shipping expens	ses?

A. wireless local-area network (WLAN)
B. Internet Protocol (IP) telephony
C. optical network
D. digital subscriber line (DSL)
Correct Answer: C

#### **QUESTION 2**

How can businesses, schools, or government organizations benefit from Cisco ACNS? (Choose two.)

- A. by delivering live and on-demand video for salesforce readiness, distance learning or communications
- B. by using the content engines for intrusion detection
- C. by compressing packets to improve WAN bandwidth
- D. by accelerating SAP, student information systems and other intranet applications

Correct Answer: AD

#### **QUESTION 3**

Which is a series of Cisco routers?

- A. 3500
- B. 2900
- C. 6500
- D. 7200

Correct Answer: D

#### **QUESTION 4**

A university implementing a distance-learning program would use Internet Protocol videoconferencing (IP/VC) technology to \_\_\_\_\_. (Choose two.)

A. allow practicing pharmacists from a nearby hospital with Ph.Ds to answer questions from students in a



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#### pharmaceutical course

- B. deliver an interactive program from a traveling scholar attending a conference on the main campus to students at multiple locations
- C. allow students who missed a class to access archived educational lectures recorded by professors
- D. deliver a message from the college president to all faculty on the first day of the semester

Correct Answer: AB

#### **QUESTION 5**

Which network security strategy element refers to implementing barriers that serve as both physical and virtual protections against possible threats?

- A. test the system
- B. monitor and respond
- C. develop security policy
- D. secure the network

Correct Answer: D

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