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QUESTION 1

Cisco WAAS software on the Cisco ISR G2 routers performs which two functions? (Choose two.)

- A. on-demand optimization for branch offices
- B. application for the home-based and mobile user
- C. high degree of integration with Cisco routers
- D. visibility into links that are optimized by Cisco WAAS
- E. seamless transition to cloud and VDI deployment

Correct Answer: AC

Cisco WAAS on Cisco SRE for Cisco ISR G2: Cisco WAAS Express extends the Cisco WAAS product portfolio with a small-footprint, cost- effective IOS- based software solution integrated into the Cisco Integrated Services Router Generation 2 (ISR G2). Router-integrated, on-demand WAN optimization and application acceleration for branch offices. Reference: http://www.cisco.com/en/US/products/ps11211/index.html

QUESTION 2

Which two factors are driving the demand for borderless networks? (Choose two.)

A. Borders are foreseen to be defined by the location of users when they access resources.

B. The number of non-PC devices is forecasted to grow between 101 percent and 258 percent by 2015.

C. Companies are increasingly seeing their applications as operating only behind company firewalls.

D. Increase in mobile workers is requiring companies to overcome the location border so that information can be accessed from anywhere.

E. Enterprises are increasingly hesitant to become borderless due to varying user experiences, security, and reliability issues.

Correct Answer: BD

Cisco\\'s latest Visual Networking Index predicts that data traffic from wireless devices will surpass traffic from wired devices by 2015.

"A growing amount of Internet traffic is originating with non-PC devices," said Cisco\\'s executive summary. "In 2010, only 3 percent of Internet traffic originated with non-PC devices, but by 2015 the non-PC share of Internet traffic will grow to

15 percent. PC-originated traffic will grow at a CAGR of 33 percent, while TVs, tablets, smartphones, and machine-tomachine (M2M) modules will have growth rates of 101 percent, 216 percent, 144 percent, and 258 percent, respectively."

QUESTION 3



Cisco collaboration applications and services can be hosted various ways. Which three options are valid hosting models? (Choose three.)

- A. SaaS
- B. virtual
- C. device-specific
- D. hybrid
- E. integrated
- F. on-premise
- Correct Answer: ADF

Cisco enables IT to provide services and connect people to collaborate, while providing a consistent and desired user experience regardless of delivery method (cloud, on-premises, or hybrid).

QUESTION 4

You discover that a financial institution is planning to acquire two banks and wants to scale its infrastructure independent of the size of the acquired entities and deliver next-generation functionality almost immediately. Which three options are the most appropriate questions to ask a business decision maker? (Choose three.)

- A. What are your plans for expanding services and offerings to your customers and your staff?
- B. What issues are you experiencing related to technical readiness, implementation, monitoring, and optimization?
- C. How are growing costs affecting the flexibility of your company and its profit margin?
- D. How quickly can your IT staff roll out new applications?
- E. What do you see as the greatest risks to your business?
- F. What technical issues concern you the most?
- Correct Answer: ACE

Choices A, C, and E are the best as they are open ended, and geared towards a discussion in how the Cisco products and services can help the financial institution grow their business.

QUESTION 5

Which Cisco TelePresence offering provides a telepresence experience for a wide range of existing conference rooms and environments?

- A. Solution
- B. Immersive
- C. Multipurpose



- D. Exchange
- E. Multipoint

Correct Answer: C

Multipurpose team telepresence systems are ideal for turning meeting rooms of all sizes into telepresence rooms. The systems are fully interoperable with standards-based video phones, PC- based video solutions, or third-party telepresence systems. Your teams can collaborate more productively with high- definition telepresence systems over a wide range of existing room sizes and environments.

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