



650-177^{Q&As}

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QUESTION 1

The Cisco 521 Wireless Express Access Point used in the Smart Business Communications System can be configured to operate in which mode?

- A. controller-based mode only
- B. either standalone mode or controller-based mode
- C. standalone mode only

Correct Answer: B

QUESTION 2

When delivering the results of a Solutions Recommendation, which two of the following components should be included in the solutions presentation? (Choose two.)

- A. additional partner services
- B. the Value Assessment
- C. the Discovery Guide
- D. the benefits of your solution
- E. employee concerns

Correct Answer: BC

QUESTION 3

What statement is true of how a customer acquires Intrusion Prevention and Content Security services in a Cisco security solution?

- A. A hardware module addition is required on the ISR platforms.
- B. A hardware module addition is required on the ASA 5510/5520.
- C. They are bundled on the ASA 5505.
- D. The Cisco security portfolio includes a third-party IPS.

Correct Answer: B

QUESTION 4



What advantage does integrated messaging have over standard voice-mail systems?

- A. provides text versions of your voice-mail messages
- B. forwards voice-mail messages to your email at .wav files
- C. provides a toolbar to see the status of coworkers
- D. eliminates the need for a live operator to answer the phone

Correct Answer: B

Integrated Messaging has following benefits: Ability to listen to voicemail when on a phone call with someone else
Forward voicemail as an email attachment
Respond to voicemail without access to voicemail system.

QUESTION 5

Which two types of information might be found at the Small Business Partner Central website? (Choose two.)

- A. specialization and certification details
- B. product information on these Center products-
- C. online product ordering
- D. technology partner products and services
- E. sales program information

Correct Answer: AE

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