



650-177^{Q&As}

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**QUESTION 1**

What is the minimum level of account access that partners need to download Cisco Configuration Assistant from Cisco.com?

- A. Guest
- B. Partner
- C. Select
- D. Privileged
- E. Cisco CCIE

Correct Answer: C

QUESTION 2

If XYZ LTD has a problem with the hardware, which two options does the Cisco SMRTnet Contract Offer?(Choose two.)

- A. Cisco IOS upgrade, including the most recent patches and bug fixes
- B. OnSite Support
- C. Advanced Hardware Replacement
- D. No Hardware Replacement

Correct Answer: BC

QUESTION 3

If XYZ LTD needs to sign a contract that includes infrastructure design, deployment, support services and applications, what would be the best option?

- A. Cisco SMB Support Assistant
- B. Cisco Advanced Services
- C. Cisco Technical Support Services
- D. CiscoSMARTnet

Correct Answer: B

QUESTION 4



Which Cisco resource provides partners with pre-tested and flexible solutions that mitigate risk and provide investment protection for their customers?

- A. Quote Builder
- B. Cisco Small Business NFR Program
- C. SMB University
- D. Smart Designs
- E. Cisco Capital

Correct Answer: D

QUESTION 5

What is the difference between Cisco Catalyst 2960 LAN Base Series and Cisco Catalyst Lite series.

- A. Only the Cisco Catalyst 2960 LAN Base Series can be managed by Cisco Network Assistant
- B. Only the Cisco Catalyst 2960 LANLite Series supports Gigabit Ethernet uplinks
- C. Only the Cisco Catalyst 2960 LANLite Series supports Power over Ethernet
- D. Only the Cisco Catalyst 2960 LAN Base Series offers enhanced Layer2+ intelligent LAN services.

Correct Answer: AD

See: http://www.cisco.com/en/US/products/ps6406/prod_models_comparison.html Base Has SFP+, POE+, Cisco FlexStack

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