

650-251^{Q&As}

LCSAUC Cisco Lifecycle Services Advanced IP Communications

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QUESTION 1

Which phase includes staff training and end-user training for the Cisco Unified Communications solution?

- A. Plan
- B. Implement
- C. Design
- D. Deploy

Correct Answer: B

QUESTION 2

Which service component in the design phase describes developing a detailed, site-specific plan for implementing the new technology system or solution?

- A. Implementation Plan Development
- B. Detailed Design Development
- C. Systems Acceptance Test Plan Development
- D. Staging Plan Development

Correct Answer: A

QUESTION 3

Which statement most accurately describes the account planning service component in the prepare phase for Cisco Unified Communications?

- A. It performs a detailed financial analysis, including current phone network costs, training, and return of investment.
- B. It researches unique challenges and conducts competitive analysis to determine a vertical approach and strategy.
- C. It identifies the key players, high-level solution requirements, timelines, and scope of the opportunity.
- D. It provides the partner with information regarding customer acceptance of the new solution.

Correct Answer: B

QUESTION 4

Your work as a network technician at Certkiller .com. Your boss, Mrs. Certkiller, is interested in effective Change Management. You are required to put steps in the correct sequence.

Select and Place:

Correct Answer:

Steps, Select from these

- Accept and Schedule Change
- Conduct Post Change Evaluations
- Evaluate Change
- Execute Change
- Originate Change

Steps, place here

- Place first step here*
- Place second step, if any, here*
- Place third step, if any, here*
- Place fourth step, if any, here*
- Place 5th step, if any, here*

Steps, Select from these

-
-
-
-
-
-
-

Steps, place here

- Originate Change
- Evaluate Change
- Accept and Schedule Change
- Execute Change
- Conduct Post Change Evaluations

QUESTION 5

Which two service components are part of the plan phase?

- A. Proposal Development

B. Operations Readiness Assessment

C. Site Readiness Assessment

D. Accounting Planning

Correct Answer: BC

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