



650-281^{Q&As}

UCS: C-Series Servers for Account Manager Exam

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**QUESTION 1**

Cisco UCS C-Series Rack-Mount Servers come with internal local storage. The C-Series Servers are capable of which RAID configuration?

- A. RAID 2 and 3
- B. RAID 1 and 2
- C. RAID 3 and 4
- D. RAID 0 and 1

Correct Answer: D

QUESTION 2

Which two actions should you perform to profile a prospective customer?

- A. Engage internal support.
- B. Interview key stakeholders.
- C. Develop an engagement plan.
- D. Present a service-level agreement.
- E. Pursue a demo workshop

Correct Answer: BC

QUESTION 3

A client with a small office and a few remote-office applications is looking for a Cisco Unified Computing System solution that can meet his needs. Which Rack-Mount Servers would be the best fit?

- A. Cisco UCS C210 M1
- B. Cisco UCSC200 M1
- C. Cisco UCS C250 M1
- D. Cisco UCS C260 M1

Correct Answer: B

QUESTION 4

You are proposing a solution to a potential client which two items should you include in your proposal? (Choose two)



- A. Training to manage the proposed system
- B. Defining the service delivery requirements
- C. A list of competitors and their products
- D. The statement of work
- E. A deployment plan and list of necessary equipment to integrate

Correct Answer: DE

QUESTION 5

Which characteristic would you describe as a key differentiator for the Cisco UCS C-Series Rack- Mount Servers compared to the competition?

- A. Serviceability
- B. virtualization readiness
- C. scalability
- D. availability

Correct Answer: B

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