



# 70-123<sup>Q&As</sup>

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting a full SAM review and program at the customers location. You learn about the customers organization and environment. You prepare to describe the features, approach, and objectives of SAM to the customer. You need to ensure that the customer understands the features, approach, and objectives of SAM. Which result or results are most important? (Choose all that apply.)

- A. The customer will be prepared to provide the assets and information that are needed.
- B. The customer will be more supportive if he understands what you are going to do.
- C. The customer will not suspect that he is a possible subject in an investigation of license misuse and product piracy.
- D. The customer will be better able to contribute to the SAM process if he understands his role.

Correct Answer: D

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**QUESTION 2**

You are a Software Asset Management (SAM) consultant for Company.com. The company is an investment company that also develops proprietary applications. The scan tool reports that every user has an expensive development application installed. You suspect that this report is erroneous. What is the most likely cause of the problem?

- A. The scan tool is recognizing only a subset of the user population.
- B. The scan tool is incompatible with the hardware that runs on some user systems.
- C. The application uses run-time components that the scan reports as the full application.
- D. Users loaded the software that they obtained themselves.

Correct Answer: C

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**QUESTION 3**

You are a Software Asset Management (SAM) consultant for Company.com. The customer decides to ignore installed software and licenses that are not on the list of approved software. You need to create a license inventory. You need to

convince the customer that the company should not ignore installed software and licenses that are not on the list of approved software.

What should you do?

- A. Try to convince the customer that most often it is a bad idea to ignore licenses. If he does not change his mind, report the company to the Business Software Alliance (BSA).
- B. Try to convince the customer that most often it is a bad idea to ignore licenses. Enter all licenses even if they are not on this list.
- C. Try to convince the customer that most often it is a bad idea to ignore licenses. If he does not change his mind, give



him a risk-management justification that is based on the slim chance of discovery during an audit.

D. Try to convince the customer that most often it is a bad idea to ignore licenses. If he does not change his mind, report the company to the software publisher.

Correct Answer: B

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#### QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. The customer has a wide installation of onsite terminal services. In the company, NTFS rights often are not used properly in terminal server installations. Therefore, automated scans recognize more applications for assigned terminal users than the users are intended to run. In these cases, software is sometimes hidden from the users, but the users can run the software by using a command prompt. You need to find out whether users can run software that they should not be able to run. You need to configure the terminal server to allow scans to produce a correct inventory of software for each user. Which method should you use?

- A. Identify another scan tool that can handle terminal services.
- B. Install Active Directory on the terminal server.
- C. Escalate the server problem to the appropriate information technology (IT) department members, and document the solution for future reference.
- D. Start the license manager of the terminal server that will handle the problems correctly.

Correct Answer: A

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#### QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. Before you select a SAM tool, you must evaluate the existing or available tools at the customers location. You need to select a SAM tool to support the SAM process and to provide complete and correct information and results. Which feature should the SAM tool provide?

- A. the ability to automatically remove license-violating software
- B. the ability to provide a report that shows license gaps for each software edition and version
- C. the ability to meter software usage
- D. the ability to create a license history for automated updates and downgrades

Correct Answer: D



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