



70-123^{Q&As}

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. You discover problems when you match the results of the software inventory to the license inventory. You need to propose a change of procedures. Which method should you use?

- A. Propose changes in the management report at the end of a SAM project.
- B. Propose changes immediately in a special report to company managers.
- C. Propose changes immediately in an e-mail message to the help desk.
- D. Propose changes in scheduled meetings with managers.

Correct Answer: D

QUESTION 2

You are a Software Asset Management (SAM) consultant for Company.com. The company has 500 desktops and 40 servers. You discover that there are license overages and shortages. The customer purchased all licenses at the lowest possible price. He purchased most Microsoft Office software as a System Builder license. You send several of these licenses to Microsoft Product Identification (PID) and learn that some of the licenses are not original. You identify school versions that were purchased as Full Package Product (FPP). You learn that the reseller who made this transaction was a brother of the former chief operations officer (COO). You need to recommend the most appropriate action for the customer. Which action should you recommend?

- A. Recommend an attorney who can represent the former COO and his brother in court.
- B. Call the most respectable dealer where the customer previously bought software.
- C. Create and implement a tailored purchase model by using volume licenses.
- D. Close the license gap for this compliance check by purchasing the least costly option.

Correct Answer: A

QUESTION 3

You are a Software Asset Management (SAM) consultant for Company.com. The customer requests a full SAM review and program, which includes the creation of a license inventory and software inventory for 700 desktops and 60 servers. The company has several Select License agreements and Open License agreements, as well as hundreds of single license agreements. All desktops and servers are from well-known manufacturers and run Original Equipment Manufacturer (OEM) operating systems. The customer has collected all licenses and agreements that could be found. You need to create a license inventory by using the most efficient method for the customers large amount of license collateral. Which two methods should you use? (Each correct answer presents part of the solution. Choose two.)

- A. Try to import as much license information as possible from the publisher or reseller databases to prevent manually entering the information into the license inventory.
- B. Enter the license information into a spreadsheet or database that is grouped by license type and agreement type.



- C. Try to import the license installation keys from the registry, and then transcript the keys into a valid license record for the installed software.
- D. Assign each license to a desktop or a server.

Correct Answer: CD

QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. The company purchases used software. The chief information officer (CIO) suspects that the company has purchased illegal software. You need to advise the CIO about how to identify illegal software. Which statement or statements should you use? (Choose all that apply.)

- A. The sale of used software is always illegal.
- B. The sale of copied software CD-ROMs is illegal.
- C. The sale of single parts of bundled products, such as manuals, Certificates of Authenticity (COAs), End-User License Agreements (EULAs), or data, is illegal.
- D. The sale of compilation CD-ROMs that contain software is legal.
- E. Pirated software often looks similar to genuine software, and prices are suspiciously low.

Correct Answer: BCD

QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. You are analyzing software and license inventories. You need to consolidate and complete a license purchase history before you print a license discrepancy report. Why should you complete a license purchase history first?

- A. The license discrepancy report will not show correct license type information.
- B. The license purchase history will ensure that the license discrepancy report accounts for the full upgrade path of the licenses.
- C. The license discrepancy report will not include information about Update versions, Software Assurance, and Upgrade Advantage.
- D. The license purchase history will ensure that the license discrepancy report accounts for the price of the upgrade versions of licenses.

Correct Answer: D

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