



70-123^{Q&As}

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. The company network contains 1,000 desktops and 120 servers. You discover license overages and shortages. The customer plans to migrate from Microsoft Windows 2000 to Windows XP and from Microsoft Office 2000 to Office 2003 in the next six months. You need to explain to the customer why an Enterprise Agreement is the most appropriate licensing solution. Which reason should you use?

- A. An Enterprise Agreement is the best license management solution, because the customer is compliant as soon as the software is installed under this agreement.
- B. An Enterprise Agreement offers standardization and no requirement to purchase relevant licenses during the agreement period, as well as a payment plan that includes a fixed price for every desktop.
- C. An Enterprise Agreement offers a simpler purchasing model, because the customer can install unlimited copies of any Microsoft software products.
- D. Under an Enterprise Agreement, the customer needs to purchase only 95 percent of the relevant licenses.

Correct Answer: C

QUESTION 2

You are a Software Asset Management (SAM) consultant for Company.com. The company did not create policies for employee software use. You detect the use of unlicensed software by employees. You need to explain why the customer should establish policies for software use. Which reason or reasons should you use? (Choose all that apply.)

- A. Software use policies make it easier to standardize software.
- B. Software use policies reduce the risk of the illegal use of software.
- C. Software use policies reduce costs by controlling the private use of software.
- D. Software use policies help avoid damage that is due to security issues.

Correct Answer: ABCD

QUESTION 3

You are a Software Asset Management (SAM) consultant for Company.com. The company has a written policy that permits employees to use and install only authorized software. You need to find out whether employees follow the written policy in practice. What should you do?

- A. Interview the company's internal auditors. Ask to see their findings about adherence to SAM policies and procedures.
- B. Ask the company's independent auditors to give you a quarterly report about adherence to SAM policies and procedures.
- C. Interview a random sample of employees. Ask them what they do when they want or need software.
- D. Ask the information technology (IT) department what they do when they receive a request for software.



Correct Answer: A

QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. The company network contains 250 desktops of various ages and specifications. The company network contains 25 servers. The customer needs to implement a SAM tool to monitor the company's software and hardware. The company runs business-critical operations on the network, which has limited available bandwidth. You need to recommend a SAM monitoring method that does not affect the company's business operations. Which method of monitoring should you recommend?

- A. a scan tool that uses active interrogation and disperses the load throughout the day
- B. a scan tool that is installed on all computers and that runs on startup
- C. a login script
- D. timed scans that run at regularly scheduled intervals

Correct Answer: B

QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. The customer wants to know if she can purchase System Builder licenses of the current version of Microsoft Office Professional and use Microsoft Office 97 Professional afterwards. She can no longer purchase Office 97 Professional because the product is out of stock. You need to recommend which action the customer should take. Which action should you recommend?

- A. Purchase used licenses of Office 97 Professional by using an online auction.
- B. Purchase current Office Professional versions, and use the previous versions, no matter which license type they are.
- C. Purchase volume licenses, because System Builder licenses do not provide downgrade rights.
- D. Upgrade to the current version of Office.

Correct Answer: C

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