



# 70-123<sup>Q&As</sup>

Planning, Implementing and Maintaining a Software Asset Management (SAM) Program

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**QUESTION 1**

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting a full SAM review and program at the customers location. You learn about the customers organization and environment. You prepare to describe the features, approach, and objectives of SAM to the customer. You need to ensure that the customer understands the features, approach, and objectives of SAM. Which result or results are most important? (Choose all that apply.)

- A. The customer will be prepared to provide the assets and information that are needed.
- B. The customer will be more supportive if he understands what you are going to do.
- C. The customer will not suspect that he is a possible subject in an investigation of license misuse and product piracy.
- D. The customer will be better able to contribute to the SAM process if he understands his role.

Correct Answer: D

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**QUESTION 2**

You are a Software Asset Management (SAM) consultant for Company.com. The customer requests a full SAM review and program, which includes the creation of a license inventory and software inventory for 700 desktops and 60 servers. The company has several Select License agreements and Open License agreements, as well as hundreds of single license agreements. All desktops and servers are from well-known manufacturers and run Original Equipment Manufacturer (OEM) operating systems. The customer has collected all licenses and agreements that could be found. You need to create a license inventory by using the most efficient method for the customers large amount of license collateral. Which two methods should you use? (Each correct answer presents part of the solution. Choose two.)

- A. Try to import as much license information as possible from the publisher or reseller databases to prevent manually entering the information into the license inventory.
- B. Enter the license information into a spreadsheet or database that is grouped by license type and agreement type.
- C. Try to import the license installation keys from the registry, and then transcript the keys into a valid license record for the installed software.
- D. Assign each license to a desktop or a server.

Correct Answer: CD

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**QUESTION 3**

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting a full SAM review and program. You need to identify the product information that should be stored in the license inventory database to match the scan with the purchase data. Which information should you identify?

- A. the program name and edition, the version, the publisher, the language, and the platform
- B. the purchased service pack and the patch state
- C. the program name, the publisher, the last four version numbers for the file, the last four version numbers for the



edition, the language, the file size, the file name, the file creation date, and the platform

D. the purchased media form

Correct Answer: A

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#### QUESTION 4

You are a Software Asset Management (SAM) consultant for Company.com. You are conducting a SAM review. You need to analyze the effectiveness of the processes and controls for software license compliance. Which method should you use?

A. Evaluate the information technology (IT) department records. Count the number of original media and manuals in the inventory.

B. Evaluate the software inventory reports over time. Count the number of instances in which fewer copies of software applications are in use than are licensed.

C. Evaluate the software inventory reports over time. Count the number of instances in which more copies of software applications are in use than are licensed.

D. Evaluate human resources (HR) department records. Count the number of employees who were dismissed from the company for violating the SAM policies.

Correct Answer: D

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#### QUESTION 5

You are a Software Asset Management (SAM) consultant for Company.com. You discover that some employees installed privately duplicated software on their work computers. The customer suspects that employees do not understand the

importance of using legal software. You need to advise managers how to inform employees about the legal aspects of misusing software. Which statement or statements should you use?

(Choose all that apply.)

A. Although software copyright infringement is illegal, offenders are rarely prosecuted.

B. When software is purchased, the buyer acquires the property of the software.

C. Managers and employees are legally responsible for the use of software in their companies.

D. In most countries, software is protected by intellectual property law and by copyright law.

Correct Answer: AB

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