

# 700-037<sup>Q&As</sup>

Advanced Collaboration Architecture Sales Specialist

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#### **QUESTION 1**

Which company stakeholder may ask questions relating to improving resource efficiency while maintaining regulatory compliance during evaluation of a new architecture or strategy?

- A. Chief Financial Officer
- B. Chief Information Officer
- C. Chief Executive Officer
- D. Vice President

Correct Answer: B

#### **QUESTION 2**

Which option is an application in the Cisco IOS Software that provides call processing for as few as 15 and as many as 450 Cisco Unified IP Phones?

- A. Cisco Unified Communications Manager Express
- B. Cisco Unified Computing System
- C. Cisco Integrated Media Engine
- D. Cisco Emergency Responder

Correct Answer: A

Reference: http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps4625/ data\_sheet\_c78-634095.html

#### **QUESTION 3**

Which two characteristics are differentiators for the Cisco ISR router compared to the competition? (Choose two.)

- A. Decoupling the delivery of software from hardware on optional service modules
- B. Integration of WLAN access points
- C. Routes network traffic down alternative paths to avoid congestion, which switches cannot do
- D. Support of analog voice connections
- E. Operational simplicity through a single, universal Cisco IOS Software image. Services Ready Engine. EnergyWise innovations, and investment protection

Correct Answer: AE

Reference: http://www.sajeps.com/sw/common/custom/internet/custompage.asp? SWAPPID=74andSubPageID=57259andtraffictype=Direct



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#### **QUESTION 4**

Which three statements about Cisco Unified Communications Manager are true? (Choose three.)

- A. It supports the full range of collaboration services only on Cisco devices
- B. It supports the full range of collaboration services on Cisco and third-party devices.
- C. It is used only to support voice routing and calling
- D. It replaces the analog technology of PBX with a centralized IP-based communications infrastructure.
- E. It is at the center of the Cisco collaboration architecture.
- F. It combines the analog technology of PBX with a centralized IP-based communications infrastructure.

Correct Answer: BDE

#### **QUESTION 5**

Which statement about Cisco WebEx Meeting Center is true?

- A. It is powered by Jabber XMPP and can be used for one-on-one or group chat and file transfers
- B. It is an award-winning flagship product that simulates a traditional live meeting in an online environment
- C. It displays life-size, remarkably clear video images, which provide a "face-to-face" meeting with remote customers, suppliers, and partners.
- D. It is fully scalable, is delivered entirely over the public Internet, and is optimized for security, performance, and reliability.

Correct Answer: B

Reference: https://communities.cisco.com/servlet/JiveServlet/previewBody/24463-102-1-40812/WebEx\_Meeting\_Center\_Overview.ppt

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