

# 700-150<sup>Q&As</sup>

Introduction to Cisco Sales exam

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#### **QUESTION 1**

What are the four BOST Enterprise Architecture Framework views?

- A. Business. Operations, Security, and Tactics
- B. Business. Operations, Security, and Technology
- C. Business, Operations, Systems, and Technology
- D. Business, Operations, Sales, and Talent

Correct Answer: C

#### **QUESTION 2**

Cisco Catalyst 9000 is built for SD access. Which of the following are the features?

- A. Fixed access, future-proofed and mobility
- B. Convergence, fixed core and first in enterprise
- C. Future-proofed, industry\\'s unmatched and first in enterprise
- D. Fixed access, industry\\'s unmatched and first in enterprise

Correct Answer: B

### **QUESTION 3**

Which group represents the Cisco partnership levels?

- A. Bronze, Silver, Gold, Select, Multinational
- B. Select, Premier, Gold, Multinational, Global Gold
- C. Affiliate, Associate, Preferred, Select, Global
- D. Bronze, Silver, Gold, Platinum, Global

Correct Answer: B

#### **QUESTION 4**

Which of following Cisco cloud-managed solution allows customers to unify management in a secure, browser-based dashboard?

A. Cisco Meraki



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- B. Cisco UCS
- C. Cisco Intersight
- D. Cisco Hyperflex

Correct Answer: A

## **QUESTION 5**

What types of collaboration endpoints are offered by Cisco?

- A. phone, mobile, and virtual
- B. phone, desktop, room, and mobile
- C. desktop, room, and virtual
- D. phone, desktop, room, mobile, and virtual

Correct Answer: D

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