

700-150^{Q&As}

Introduction to Cisco Sales exam

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QUESTION 1

The Cisco Cloudlock protects your cloud users, data and apps. Which of the following is not under the coverage of Cloudlock?

- A. Facebook
- B. Salesforce.com
- C. Box
- D. Slack

Correct Answer: A

QUESTION 2

Which type of business requirements define the required parameter for a solution?

- A. technical requirements
- B. transitional requirements
- C. functional requirements
- D. general business requirements

Correct Answer: A

QUESTION 3

How does Cisco\\'s web security appliance protect the organization?

- A. file reputation during an attack
- B. daily scanning of web traffic for anomalies
- C. parallel AV scanning
- D. automated monitoring and analysis across the network

Correct Answer: D

QUESTION 4

Cisco aims to reduce their environmental impact as part of their green vision. Which of the following is not one of the ways?

A. Implemented over 100 energy efficiency and renewable energy projects in FY16



- B. Improving product power consumption from plug to port
- C. Used electricity generated from renewable sources for 77% of electricity demand in FY16
- D. Reduce greenhouse gas emissions by 80% by FY17

Correct Answer: D

QUESTION 5

Cisco converged infrastructure simplifies and speeds up infrastructure deployment with integrated and hyperconverged systems. Which of the following is not one of the solutions?

A. FlashStack

- B. Hyperflex systems
- C. VirtualStack D. FlexPod

Correct Answer: C

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