

# 700-295<sup>Q&As</sup>

IPS Express Security Account Manager Representative

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#### **QUESTION 1**

Which technology helps customers answer the questions	"What if something happens?"	and "When something
happens, what now?"		

- A. IPS
- B. next-generation firewall
- C. AMP
- D. VPN

Correct Answer: C

#### **QUESTION 2**

Which is the highest qualified next-generation IPS opportunity?

- A. technology refresh
- B. MSSP sell-through
- C. SNORT conversion
- D. compliance

Correct Answer: A

#### **QUESTION 3**

According to Gartner, what does "next-generation" in next-generation IPS indicate?

- A. visibility and automation that enables the IPS to adapt itself to the changing vulnerability posture in networks
- B. additional application control and firewall features for access control
- C. use of a central, scalable management platform to coordinate hundreds of sensors
- D. nothing; the term is just a buzzword

Correct Answer: A

#### **QUESTION 4**

Which security technology can protect networks during the After phase of the attack continuum model?

A. next-generation firewall



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C. web security

D. next-generation IPS

Correct Answer: B

#### **QUESTION 5**

In which category of the attack continuum model does the next-generation firewall belong?

- A. prologue
- B. before
- C. during
- D. after

Correct Answer: B

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