



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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**QUESTION 1**

Which statement identifies how customers can leverage the Cisco Cloud Intelligent Networks framework?

- A. WAN refresh and WAN optimization are part of data center consolidation.
- B. Physical and virtual platforms are integrated for end-to-end application and user experience.
- C. It is a simplified operational model across the enterprise and cloud.
- D. There are WAN add-on capabilities such as application survivability.

Correct Answer: C

QUESTION 2

A customer requires a product that will detect non-Wi-Fi security threats and resolve issues in real time. Which Cisco product should you recommend?

- A. Mobile Services Advertisement Protocol
- B. Cisco Connected Mobile Experience
- C. Cisco CleanAir
- D. HotSpot2.0

Correct Answer: C

QUESTION 3

A customer is looking for small deployments, especially in high-usage areas of their network. While all of these statements hold true for Cisco Medianet, what is a key point to highlight so that your customer is encouraged to buy the Cisco solution?

- A. Cisco Medianet can be deployed in phases that allow customers to realize benefits quickly.
- B. Cisco Medianet provides greater visibility and granularity.
- C. Cisco Medianet can co-exist with legacy network elements.
- D. Cisco Medianet is designed to work with third-party endpoints.

Correct Answer: A

QUESTION 4

What is a benefit of Cisco Prime Infrastructure?



- A. It allows network administrators to control network access only to trusted users.
- B. It provides a single window to the wired and wireless network devices and performance.
- C. It serves as a repository for all network software.
- D. It determines which route a particular type of packet will take based on predefined policies

Correct Answer: B

QUESTION 5

Which market opportunity did the Cisco CleanAir technology network service fulfill?

Select exactly 1 answer(s) from the following:

- A. the need to comply with increasing energy regulations
- B. the need to track the location of vehicles in order to optimize service resource location
- C. the need to facilitate reliable and secure access wherever users may be
- D. the need to automatically detect, locate, identify, and mitigate sources of RF interference

Correct Answer: D

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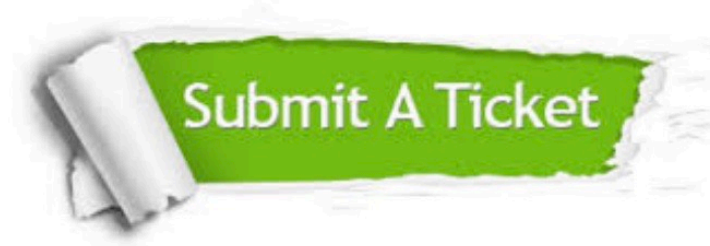
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