



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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**QUESTION 1**

You want to extend the network boundary to include endpoints in order to scale, optimize, and enhance video performance Which service should you use?

- A. Cisco Motion
- B. Application Experience
- C. Cisco Medianet
- D. Cisco AnyConnect

Correct Answer: C

QUESTION 2

One of your customers is looking for small deployments especially in high-usage areas of their network While all of the following hold true for Cisco Medianet which is a point to highlight so that your customer is encouraged to buy our solution\?

- A. Cisco Medianet is designed to work with third-party end points
- B. Cisco Medianet can co-exist with legacy network elements
- C. Cisco Medianet provides greater visibility and granularity
- D. Cisco Medianet can be deployed in phases allowing customers to realize benefits quickly

Correct Answer: D

QUESTION 3

Which option optimizes power consumption, space requirements device utilization, maintenance operations, and service speed?

- A. Cisco Catalyst 6500 series switches
- B. vP
- C. VDCs
- D. VSS

Correct Answer: C

QUESTION 4

Which layer in the hierarchical model consists of application recognition services such as deep packet inspection and



NetFlow?

- A. Core
- B. Access
- C. Layer 2
- D. Distribution

Correct Answer: B

QUESTION 5

Which architecture strategies strategy does Cisco Prime align\?

- A. Medianet and EnergyWise
- B. Data Center and TrustSec
- C. Management and Data Center
- D. Unified Access, Collaboration, and Data Center

Correct Answer: D

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