



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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QUESTION 1

Which two basic blocks or modules make up the campus network architecture? (Choose two.)

- A. NetFlow
- B. Distribution
- C. Services block
- D. Core
- E. Network infrastructure
- F. Access-distribution block

Correct Answer: CF

QUESTION 2

Which two options describe the business benefits of Cisco Borderless Networks for end users? (Choose two.)

- A. Bandwidth costs
- B. Budget constraints
- C. Privacy and security
- D. Compliance and policy
- E. Better video quality

Correct Answer: CE

QUESTION 3

What is the first step in implementing Cisco EnergyWise?

- A. Reduce consumption by optimizing power delivery policies
- B. Analyze data to make decisions on cost-saving policy actions
- C. Measure how much power is being consumed by each device on the network
- D. Show cost savings

Correct Answer: B

QUESTION 4



Which benefit is achieved through a unified policy enforcement point?

- A. Enterprises will be able to monitor and manage all network devices through one interface
- B. The same policies can be configured and applied to both wired and wireless traffic
- C. Unified policy enforcement can be achieved only on converged access platforms, thus also improving CA sates
- D. IT will be able to focus more on business operations and less on innovation

Correct Answer: B

QUESTION 5

What are the three types of Cisco Validated Designs?

- A. Design Guides, Application Deployment Guides, and System Assurance Guides
- B. Cisco Unity Design Guides, Application Deployment Guides, and System Assurance Guides
- C. Design Guides, Application Deployment Guides, and Dynamic Multipoint VPN Design Guides
- D. Design Guides, System Assurance Guides, and Wireless Network Security Design Guides

Correct Answer: A

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