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QUESTION 1

What is a Cisco Application Policy Infrastructure Controller?

A. A Cisco ACI fabric controller with open API

B. A third-party SDN controller that is compatible with all data center switches

C. A controller module in the Nexus 9500 Switch

D. A virtual application development environment

Correct Answer: A

Reference: http://www.cisco.com/c/dam/en/us/products/collateral/cloud-systems- management/aci-fabric- controller/at-a-glance-c45-730001.pdf

QUESTION 2

Which three factors are often considered when qualifying an ACI sales opportunity?

A. High availability, compatibility, and supportability

B. Risk, relevance, and time

C. Availability, scalability, and manageability

D. Risk, relevance, and availability

Correct Answer: C

QUESTION 3

How many I/O module slots are available in the Cisco Nexus 9508 Switch?

A. 4 slots

B. 6 slots

C. 7 Slots

D. 8 slots

Correct Answer: D

Reference: http://www.cisco.com/c/en/us/products/collateral/switches/nexus-9000-series- switches/ solution-brief-c22-730049.html (see table 1, 5th row)

QUESTION 4

Which option is often an advantage of "selling higher" when moving from operations level to management and executive levels?

A. Create business initiatives.

B. Manage executive expectations.

C. Influence corporate vision and strategy.

D. Uncover opportunities earlier in the business cycle.

Correct Answer: A

QUESTION 5

Which three vendors have a hypervisor management solution that is supported by the ACI solution? (Choose three.)

A. VMware

B. Dell

C. IBM

D. Red Hat

E. HP

F. Microsoft

Correct Answer: ADF

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