



# 700-801<sup>Q&As</sup>

IoT Sales Fundamentals

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#### QUESTION 1

What is a primary benefit of mobility as part of the Internet of Everything?

- A. minimizing cyber security threats.
- B. directly increasing the availability of big data.
- C. making information available anytime, anywhere.
- D. increasing worker safety.

Correct Answer: C

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#### QUESTION 2

Which option best describes the relationship between the cloud and the fog?

- A. Data is sent first to the cloud and then to the fog.
- B. Data is stored in the fog, but not in the cloud.
- C. The fog stores data in the network edge that may or may not be sent to the cloud.
- D. The fog is replacing the cloud.

Correct Answer: C

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#### QUESTION 3

Which two solutions are part of the Cisco internet of Things safety and security portfolio? (Choose two)

- A. financial security
- B. personal security
- C. cyber security
- D. physical security

Correct Answer: CD

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#### QUESTION 4

Which benefit can the transportation industry receive from the Cisco Internet of Things?

- A. cleaner and more comfortable mass transit.
- B. reduced congestion



- C. faster commercial vehicles
- D. greater public access to port shipping

Correct Answer: B

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#### QUESTION 5

Three of the Cisco Connected Factory solutions are: Connected Factory Automation, Connected factory wireless, and connected factory security which option is the fourth solution?

- A. Connected Factory Cloud.
- B. Connected Factory Energy Management.
- C. Connected Factory Outlets.
- D. Connected Factory Pipelines.

Correct Answer: B

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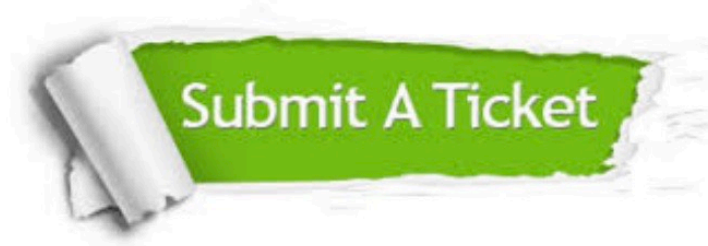
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