



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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**QUESTION 1**

A customer has 80 physical servers that run Windows Server and are managed by using Microsoft System Center.

The customer plans to upgrade all of the servers to Windows Server 2012 R2 and to upgrade to System Center 2012 R2. All licenses will include Software Assurance (SA).

You need to recommend a licensing program for the customer. The solution must minimize costs.

Which licensing program should you recommend?

- A. Enterprise Subscription Agreement
- B. Server and Cloud Enrollment (SCE)
- C. Enterprise Agreement
- D. Select Plus

Correct Answer: C

*

The Microsoft Enterprise Agreement offers the best value to organizations with 250 or more users or devices that want a manageable volume licensing program that gives them the flexibility to buy cloud services and software licenses under one agreement.

*

Get 24x7 technical support, planning services, end-user and technical training, as well as unique technologies with Software Assurance. Minimize up-front costs and budget more effectively by locking in pricing and spreading payments over three years.

QUESTION 2

A company plans to sign an Enterprise Agreement.

The company has 400 users who will require access to Virtual Desktop Infrastructure (VDI) desktops that will run Windows 8.1 Enterprise. The VDI desktops will be accessed from 300 client computers and 175 iPads, which are owned by the

company.

You need to recommend which licenses the company should purchase in its initial order. The solution must minimize costs.

What should you recommend? To answer, select the appropriate options in the answer area.

Hot Area:



Answer Area

Microsoft Core CAL Suite per user:

Microsoft Core CAL Suite per device:

Windows 8.1 Enterprise Upgrade:

A Windows Virtual Desktop Access (VDA) subscription:

Correct Answer:



Answer Area

Microsoft Core CAL Suite per user:

0
175
300
400
475

Microsoft Core CAL Suite per device:

0
175
300
400
475

Windows 8.1 Enterprise Upgrade:

0
175
300
400
475

A Windows Virtual Desktop Access (VDA) subscription:

0
175
300
400
475

* Choose per user not per device for the 400 users.

* Windows 8.1 for the VDI clients

* VDA for the tablets.

QUESTION 3

A company plans to purchase 400 Microsoft Office 365 ProPlus User Subscription Licenses (USLs) for its users. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:



Answer Area

	Yes	No
If Office 365 ProPlus is purchased through a Volume Licensing agreement or a Microsoft Online Subscription Agreement (MOSA), the users will have the right to install Office on up to five devices.	<input type="radio"/>	<input type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company will receive unlimited downgrade rights.	<input type="radio"/>	<input type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company is licensed to run Office on Windows To Go installations.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
If Office 365 ProPlus is purchased through a Volume Licensing agreement or a Microsoft Online Subscription Agreement (MOSA), the users will have the right to install Office on up to five devices.	<input checked="" type="radio"/>	<input type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company will receive unlimited downgrade rights.	<input type="radio"/>	<input checked="" type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company is licensed to run Office on Windows To Go installations.	<input type="radio"/>	<input checked="" type="radio"/>

* Microsoft Online Subscription Agreement

* access Office experiences on up to 5 PCs or Macs and on their mobile devices

* Online Services Downgrade Rights In Online Services customers have access to the latest technology with the newest features and releases. As with all Subscription Services, Microsoft generally offers only the latest version of the service at a time. Therefore, downgrade rights are not available with Office 365 ProPlus licenses.

* Office365 ProPlus use rights allow the Licensed User to install one of five permitted copies of the software on the USB drive using Windows installer package (MSI). MSI deployments require Volume Licensing media for Office Professional



Plus 2013.

QUESTION 4

A company has 750 computers that have Original Equipment Manufacturer (OEM) licenses for Microsoft Office Professional 2010. The company plans to update 340 computers to Office Professional Plus 2013.

You need to recommend the license agreement through which the company should purchase the licenses.

Which agreement should you recommend?

- A. Open
- B. Select Plus
- C. Microsoft Online Subscription Agreement (MOSA)
- D. Enterprise Subscription Agreement

Correct Answer: D

Designed for organizations with 250 or more desktops, Enterprise Agreement allows you to standardize on your choice of Microsoft Enterprise products (Microsoft Office Professional, Microsoft Windows Professional Upgrade and Core Client

Access License) at discounted prices based on a three-year agreement term across all PCs in your organization. Enterprise Subscription Agreement enables you to subscribe to -- rather than purchase -- Microsoft software licenses.

Incorrect:

Not A: With a customizable platform and price advantages for volume purchasing, The Open programs provide a simple, cost effective way for small and midsize organizations to acquire the latest Microsoft technology.

Open Value is the recommended program if you have a small to midsize organization with five or more desktop PCs and want to simplify license management, manage software costs, and get better control over your investment.

Not B: Select Plus Is Being Retired.

QUESTION 5

A Datum plans to implement the VDI.

You need to recommend a solution to ensure that the sales office users can access their corporate desktop from a company-owned iPad. The solution must be the most cost-effective solution today and must ensure that the company meets the licensing requirements of the planned IT strategy.

Which two licenses should you include in the recommendation? Each correct answer presents part of the solution.

- A. A Windows Virtual Desktop Access (VDA) license for each tablet
- B. A Windows Companion Subscription (CSL) license for each primary device
- C. A Windows 8.1 Enterprise Upgrade license for each tablet



D. An RDS User CAL for each sales office user

Correct Answer: AD

A: VDA licensing is the recommended license for VDI access devices that do not qualify for SA. VDA provides organizations with the ability to license Windows for use via devices that do not traditionally come with a Windows license, such as

thin clients, smartphones, and tablet devices. Organizations can also use VDA to license devices that the organization does not own, such as employees' home PCs and contractor devices.

D: The RDS CAL is the primary license for Microsoft VDI. It offers the flexibility to deploy both VDI and RDS Session Virtualization so that you can provide access to full desktop and shared desktop experiences. You must purchase one RDS

CAL for each device or user that accesses VDI. A

* Scenario: A Datum plans to implement a Virtual Desktop Infrastructure (VDI) by using Remote Desktop Services (RDS) on Windows Server 2012 R2.

In line with the VDI implementation, all of the sales office users will be issued a tablet. A Datum wants to enable the users to work from their home computer as well, as the need arises. In addition, the company plans to enable a Bring Your

Own Device (BYOD) strategy.

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