



# 74-678<sup>Q&As</sup>

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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**QUESTION 1**

A company has 750 computers that have Original Equipment Manufacturer (OEM) licenses for Microsoft Office Professional 2010. The company plans to update 340 computers to Office Professional Plus 2013.

You need to recommend the license agreement through which the company should purchase the licenses.

Which agreement should you recommend?

- A. Open Value Non-Company-wide
- B. Select Plus
- C. OEM
- D. Microsoft Online Subscription Agreement (MOSA)

Correct Answer: C

**QUESTION 2**

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes Office downgrade rights.	<input type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes rights to run Office on Demand.	<input type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus through a Volume Licensing agreement includes rights to run Office in a Virtual Desktop Infrastructure (VDI) environment.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



**Answer Area**

	Yes	No
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes Office downgrade rights.	<input type="radio"/>	<input checked="" type="radio"/>
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes rights to run Office on Demand.	<input checked="" type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus through a Volume Licensing agreement includes rights to run Office in a Virtual Desktop Infrastructure (VDI) environment.	<input checked="" type="radio"/>	<input type="radio"/>

**QUESTION 3**

This question requires that you evaluate the underlined text to determine if it is correct.

A customer signs a Microsoft Products and Services Agreement (MPSA). The customer should use the Microsoft Volume Licensing Center (MVL) to download product keys for software purchased through the MPSA.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. The Volume Licensing Service Center (VLSC)
- C. The Microsoft Volume Licensing Partner Center (MVLPC)
- D. The Microsoft eAgreements tool

Correct Answer: A

After signing your MPSA, you will use the MVL to manage your licenses and purchasing accounts, create and manage users and permissions, download software, access product keys, and more.

**QUESTION 4**

A customer signs an Enterprise Agreement.

What products can the customer download from the Volume Licensing Service Center (VLSC)?



- A. All of the products in the Volume Licensing product catalog.
- B. Only the products that they purchased.
- C. Only the products included on their Customer Price Sheet.
- D. All Microsoft business and consumer products.

Correct Answer: C

Customer Price Sheet: The written statement provided to Enrolled Affiliate for the initial and any subsequent orders. The Software Advisor or Microsoft Account Manager will provide Enrolled Affiliate with a Customer Price Sheet. This will contain Enrolled Affiliate's Product and Services initial order, pricing, and billing terms. Reference: Enterprise Agreement Program Guide

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#### QUESTION 5

Which three products must be activated when purchased through a Volume Licensing agreement? Each correct answer presents a part of the solution.

- A. Microsoft System Center 2012 R2
- B. Windows Server 2012 R2
- C. Microsoft SQL Server 2014
- D. Microsoft Office 2013
- E. Windows 8.1

Correct Answer: ADE

With Volume Licensing for products such as Windows 8.1, Windows Server 2012 R2, Windows Server 2012 R2 for Embedded Systems, Windows 7, Windows Server 2008 R2, Windows Vista, Windows Server 2008, Microsoft Office 2010, and Office 2013, you must use Volume Activation (VA).

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