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Adopting The Cisco Business Architecture Approach (DTBAA)

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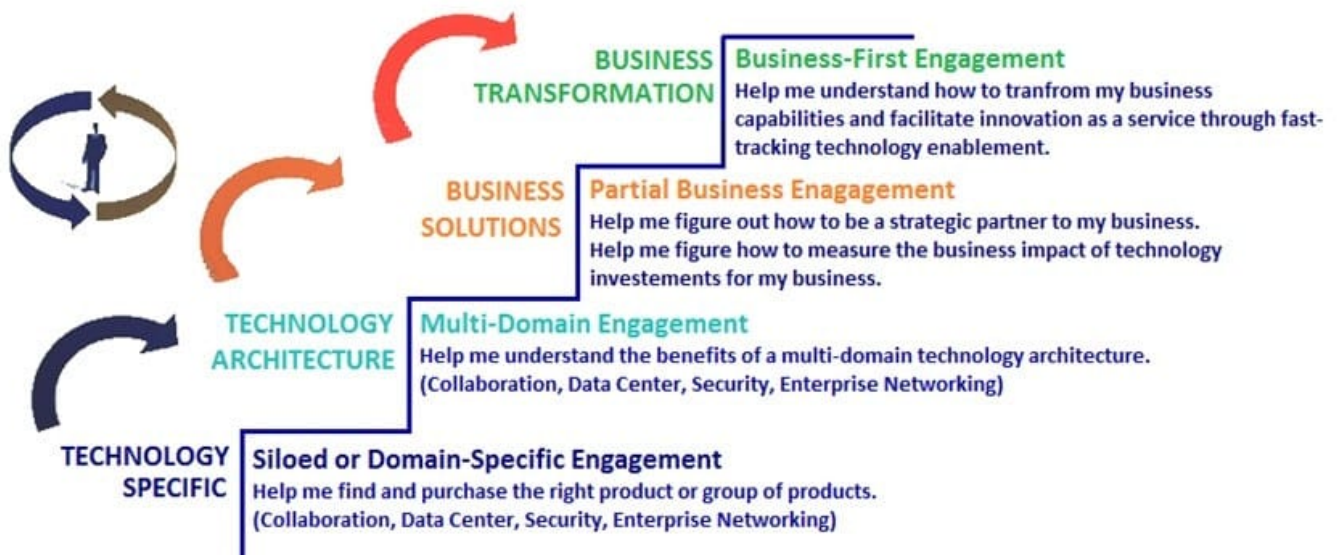⚙ **365 Days** Free Update

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QUESTION 1

Which role has direct responsibility for the customer relationship?

A. Account Manager

B. Technical Solutions Architect

C. Business Architect

D. Systems Engineer

Correct Answer: A

QUESTION 2

Refer to the exhibit. Which level does the exhibit describe?

A. Business Architecture maturity level

B. Technology Architecture maturity level

C. customer journey

D. solution selling stages and maturity level

Correct Answer: A

QUESTION 3

Which two standards are examples of an architectural framework? (Choose two.)

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A. ITIL?

B. Zachman

C. ISO 27001

D. TOGAF?

E. ISO 9001

Correct Answer: BD

QUESTION 4

Cisco solutions and services are related to every kind of outcomes. What approach is frequently used to achieve business outcomes?

A. Using Next Generation IT to increase service quality. Also, reducing risk, complexity and costs

B. Refining, enriching or developing and enabling new business processes, new markets, and customer interactions

C. Taking advantage of new technology to increase business relevance

D. Improving agility and ability to create or deploy high quality, differentiated, innovative services for end users

Correct Answer: B

QUESTION 5

Which two examples are indirect financial benefits? (Choose two.)

A. increased customer satisfaction

B. increased operational expenditures

C. increased process efficiency

D. decreased capital expenditures

E. decreased total cost of ownership

Correct Answer: AC

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