

820-421^{Q&As}

Applying Cisco Specialized Business Value Analysis

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QUESTION 1

Which action does the command private-vlan association 100,200 take?

- A. configures VLANs 100 and 200 and associates them as a community
- B. associates VLANs 100 and 200 with the primary VLAN
- C. creates two private VLANs with the designation of VLAN 100 and VLAN 200
- D. assigns VLANs 100 and 200 as an association of private VLANs

Correct Answer: B

QUESTION 2

Which is the recommended approach or activity for extending requirements analysis?

- A. Communications planning
- B. Business case development
- C. Five whys technique
- D. Personal elevator pitch

Correct Answer: C

QUESTION 3

Which tool or document should you use to help identify high level gaps in knowledge about your customer\\'s overall strategy and operating model?

- A. Business Model Canvas
- B. An account coverage plan for your team\\'s territory
- C. Communications plan rollout of a new application
- D. A win/loss review from a proposal delivered to the customer 12 months ago

Correct Answer: A

QUESTION 4

What is the result of configuring the command dotlx system-auth-control on a Cisco Catalyst switch?

A. enables the switch to operate as the 802.1X supplicant



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B. globally enables 802.1X on the switch

C. globally enables 802.1X and defines ports as 802.1X-capable

D. places the configuration sub-mode into dotix-auth mode, in which you can identify the authentication server parameters

Correct Answer: B

QUESTION 5

What is a business use case?

- A. A way of lowering costs
- B. A roadmap to introduce new technology
- C. A list of exceptions to be tested
- D. A high level process supporting a goal

Correct Answer: D

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