



# 820-427<sup>Q&As</sup>

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**QUESTION 1**

A business case shows that an investment has a positive return for a business unit. You suggest cloud-based Infrastructure-as-a-Service (IaaS) should be used instead of upgrading IT hardware in the company's data center. What two key items could have influenced the recommendation? (Choose two.)

- A. Some industry analyst reports say that on average, cloud services have decreased in price by 20% over the past two years.
- B. Your analysis of requirements shows that data center capacity requirements vary by 40% depending on the month of the year.
- C. The company's volume of revenue and transactions will double in the next year.
- D. The current data center is managed by an IT staff with an average of ten years of employment with the company.
- E. The required cloud services have been delivered in the market for three years by six or more companies. There is heavy price competition and the business unit does not expect to have special requirements.

Correct Answer: BE

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**QUESTION 2**

Which could be a layer within an enterprise architecture?

- A. Business services
- B. Service level commitments
- C. Organization's reporting structure
- D. Project office's governance practices

Correct Answer: A

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**QUESTION 3**

A new video solution is being adopted more slowly than the business needs it to be. Which phase/activity most likely caused this issue?

- A. Only Senior management was involved in designing and testing.
- B. It requires the same password criteria as other systems.
- C. It is a standard, corporate application.
- D. It is free, so departments have no stake in its success.

Correct Answer: A

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#### QUESTION 4

Business departments have each selected one person to represent their needs for an improved reporting system. Which is a recommended way to capture, confirm, and prioritize the requirements of the group of departments?

- A. Conduct individual interviews then summarize the inputs.
- B. Send out a survey to the representatives and the managers of each department.
- C. Conduct one or more workshop sessions.
- D. Distribute two industry benchmark reports then run a conference call to hear opinions and answer questions.

Correct Answer: C

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#### QUESTION 5

Which discovery methods or aids are typically free?

- A. Unlimited access to all reports from conferences run by research firms
- B. Government reports on the availability of access to broadband within different emerging countries
- C. Analysis of private company expenditures on technology
- D. White papers authored by consultants, industry professionals, analyst firms, or vendors

Correct Answer: D

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