

# **CPCM**Q&As

Certified Professional Contracts Manager(CPCM)

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#### **QUESTION 1**

Procurement planning, solicitation planning, and source selection are all phases of Garrett\\'s contract management model for:

- A. Sellers
- B. Buyers
- C. Vendors
- D. Project Resource

Correct Answer: B

#### **QUESTION 2**

Which of the following is NOT the opportunity analysis factor from the buyer\\'s perspective?

- A. Geographic distribution
- B. Seller offer rapid delivery
- C. Use of break-through technology
- D. Ease of procurement

Correct Answer: A

#### **QUESTION 3**

Which of the following has the fundamental purpose to motivate desired performance in one or more specific areas?

- A. Contract incentive
- B. Contract pricing
- C. Objective incentive
- D. Contract penalties

Correct Answer: A

#### **QUESTION 4**



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An international failure of a party to enforce a contract requirement, usually done for an act of immediate or future consideration from the other party is called:

- A. Performance
- B. Forbearance
- C. Patrol Evidence
- D. Jurisdiction

Correct Answer: B

#### **QUESTION 5**

A progress report from many observers, and technical reviews and audits is called:

- A. Direct observation
- B. Indirect observation
- C. Contractual audit
- D. Change observation

Correct Answer: B

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