

# CPCM<sup>Q&As</sup>

Certified Professional Contracts Manager(CPCM)

## Pass NCMA CPCM Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/cpcm.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by NCMA  
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



**QUESTION 1**

Those incentives that use individual judgment, opinions, and informed impressions as the basis for determining the amount of incentive, either positive or negative, in one or more designated areas are called:

- A. Objectively-based and evaluated
- B. Subjectively-based and evaluated
- C. Early-based and evaluated
- D. Final-based and evaluated

Correct Answer: B

---

**QUESTION 2**

Which of the following shows the designated performance area in the subjectively-based and evaluated incentives?

- A. Award fees
- B. Other special incentives
- C. Both A and B
- D. Neither A nor B

Correct Answer: C

---

**QUESTION 3**

Continuous process improvement efforts are implemented to improve contract management process in which level of CMM model?

- A. Ad hoc
- B. managed
- C. structured
- D. optimized

Correct Answer: D

---

**QUESTION 4**

Which of the following is NOT the risk analysis factor from the seller's perspective?

- A. Buyer commitment
- B. Contract timetable
- C. Contract duration
- D. promote seller's strategic direction

Correct Answer: D

---

**QUESTION 5**

Obtaining quality products, services, and/or solutions at the lowest possible price is usually a key factor for most buyers.

- A. rapid delivery
- B. procurement plan
- C. opportunity
- D. source selection

Correct Answer: D

[Latest CPCM Dumps](#)

[CPCM PDF Dumps](#)

[CPCM Exam Questions](#)