



M2180-651^{Q&As}

IBM PureApplication System Sales MasteryTest v1

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**QUESTION 1**

Most IBM PureApplication™ System whiteboard conversations will have unique outcomes, but the most desired and logical next step in the sales process is which of the following options?

- A. An agreement to move forward with a PureExperience offer
- B. A purchase order
- C. Another whiteboard discussion with the line of business leaders
- D. An Express Business Value Assessment (BVA)

Correct Answer: A

QUESTION 2

The IBM PureApplication™ System resources are "virtualized and pooled," which means they are _____.

- A. Cloud ready
- B. Patterned
- C. Optimized
- D. Component redundant

Correct Answer: A

QUESTION 3

Which one of the following can be created in the IBM PureApplication™ System, exported and imported for sharing across systems, and is available in two types - virtual applications and virtual systems?

- A. Virtualized infrastructure services
- B. Customized scripts
- C. Software application patterns
- D. Scaling policies

Correct Answer: C

QUESTION 4

Which one of the following is NOT a capability of the IBM PureApplication™ System?

- A. Database management



- B. Web application serving
- C. Java application server platform
- D. Process portal platform

Correct Answer: D

QUESTION 5

The IBM _____ System is expert at optimally deploying and running applications optimally for rapid time-to-value.

- A. Business Management
- B. PureApplication
- C. Workload Deployer
- D. CloudReady

Correct Answer: B

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