



MB2-700^{Q&As}

Microsoft Dynamics CRM 2013 Applications

Pass Microsoft MB2-700 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4lead.com/MB2-700.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

In Microsoft Dynamics CRM, which two record types are considered customers? (Choose TWO)

- A. Opportunities
- B. Accounts
- C. Leads
- D. Contacts

Correct Answer: BD

QUESTION 2

Which characteristic of a contract template governs how many cases a customer is allowed to have against a contract?

- A. allotment type
- B. contract allotment
- C. billing frequency
- D. calendar

Correct Answer: A

QUESTION 3

You view a Case Summary Table report in the Microsoft Dynamics CRM report viewer tool. Which action is available in the report viewer tool?

- A. Export the report to Microsoft Outlook.
- B. Assign Microsoft Dynamics CRM records to other users.
- C. Close open cases.
- D. Save the report to Microsoft Excel.

Correct Answer: D



QUESTION 4

You review an Opportunity record. Opportunities are configured to use system-calculated pricing.

What happens when you click the Recalculate Opportunity button?

- A. Current product line item totals are recalculated, and the Est. Revenue field is updated.
- B. All pending opportunities for the customer are recalculated and saved to the Est. Revenue field.
- C. The Budget Amount field replaces the Est. Revenue field.
- D. All active quotes that are associated with the opportunity are added to the Est. Revenue field.

Correct Answer: A

QUESTION 5

You create a personal dashboard that includes personal and system charts. The dashboard also contains the My Accounts view.

You need to share the dashboard with another user.

Which two objects should you share with the other user?(Choose TWO)

- A. the My Accounts view
- B. the system charts
- C. the personal charts
- D. the dashboard

Correct Answer: CD



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4lead.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4lead, All Rights Reserved.