

# SDM\_2002001040<sup>Q&As</sup>

SDM Certification - CARE

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#### **QUESTION 1**

Who is responsible for entering CARE data into NELLE?

- A. Care Program Manager.
- B. Project FandC with the input from CaPM.
- C. Services Account Manager.
- D. Cost and Progress Manager.

Correct Answer: B

#### **QUESTION 2**

What is the content of the Care Plan?

- A. Services, schedules, contacts, care procedures, customer installed base.
- B. NSN Care contacts, map of power, CT organization chart.
- C. Upgrades and updates schedules.
- D. NSN contacts and Emergency escalation procedure.

Correct Answer: A

#### **QUESTION 3**

Which of the following tasks, according to the Care Program Manager\\'s job description, is NOT part of Care Operation Management?

- A. Execute Care Agreement and other contractual requirements related to Services in Care phase, and manage internal operational and financial risks.
- B. Lead positive development of customer satisfaction for Care Services and contribute to the overall CT action plan to develop customer relationship to increase customer loyalty.
- C. Establish operating practices and review ongoing operations.
- D. Manage subcontractors, contractors and 3rd parties whenever applicable.

Correct Answer: B

#### **QUESTION 4**

Name the essential (bare MINIMUM) after-sales services provided by Care?



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- A. Emergency Support, Help Desk, SW Rollout (SW Upgrade/Update) mass installation/deployment.
- B. HWS and Software Maintenance.
- C. SW Installation, SW Rollout, Emergency Support.
- D. Emergency Support, Help Desk, Spare Part Management.

Correct Answer: B

### **QUESTION 5**

What is the main financial management activity performed by the Care Program Manager?

- A. Overall Care Profit and Loss responsibility.
- B. Overall account Profit and Loss profitability.
- C. Overall customer Profit and Loss responsibility.
- D. Overall services Profit and Loss responsibility.

Correct Answer: A

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