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QUESTION 1

Roll-up summary and formula fields are always read-only on detail pages.

A. True

B. False

Correct Answer: A

QUESTION 2

What are different Types of Sharing Rules? (Check all that apply)

A. Case Sharing Rules

B. Lead Sharing Rules

C. Solution Sharing Rules

D. Campaign Sharing Rules

E. Custom Object Sharing Rules

Correct Answer: ABDE

QUESTION 3

If you are added to a Sales Team with read/write access you then have the ability to extend sharing on the opportunity to other users.

A. True

B. False

Correct Answer: B

QUESTION 4

Universal Containers would like their sales reps to be able to send branded email invitations to customers for business meetings and to collaborate with customers from a branded Website to find a suitable meeting time.

How can an Administrator accomplish this?

A. Create a custom email template for invitations that displays your compant logo

B. Add a company logo to meeting requests in Salesforce

C. Create an external integration with Google calendar using Sites

D. Enable Chatter to allow reps to Communicate with customers

Correct Answer: B

QUESTION 5

The support team at Universal Containers wants to be more proactive about renewing support plans with customers. They would like the support representative dedicated to each account to be notified a month before the account\\'s support plan expires.

What should an administrator configure to meet this requirement?

A. Assignment rule

B. Workflow rule

C. Auto-response rule

D. Escalation rule

Correct Answer: B

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