

ADX-201C^{Q&As}

Administrative Essentials for New Admins in Lightning Experience +

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QUESTION 1

Org wide default is set to private. Kathy is assigned US Sales Director role with access rights to view opportunities owned by other users associated to her accounts. Jennifer is assigned EMEA Rep Role and Phil to US rep role. Which business opportunities can Kathy VIEW and EDIT?

- A. Kathy can edit and view her own opportunities
- B. Kathy can EDIT and VIEW her jennifers opportunities
- C. Kathy can edit and view Phils opportunities
- D. Kathy can view but cannot EDIT phils opportunities
- E. Kathy can View but cannot edit Jennifers opportunities

Correct Answer: ACE

QUESTION 2

Which of the following profile permissions will enables the User to edit any record, regardless of the Sharing Model?

- A. Customize Application
- B. View Setup and Configuration
- C. View All Data
- D. Modify All Data
- E. None of the Above

Correct Answer: D

QUESTION 3

Which of the following Email Template cannot be used to send a mass email?

- A. Text
- B. HTML with Letterhead
- C. Custom HTML
- D. Visual force

Correct Answer: D

QUESTION 4

Which option is NOT true of events?

- A. Events are scheduled events or meetings
- B. Events are to-do lists
- C. I can invite participants to an Event (like scheduling a demo, for example)
- D. Events automatically move to Activity History when the time of the Event is past.

Correct Answer: B

QUESTION 5

Users at Universal Containers need the ability to save email templates in the following folder:

"Unified Public Email Templates"

Currently, users are unable to do so.

Which action should a System Administrator take to allow users to save emails to this folder?

- A. Navigate to the profile of each user and check the box for Manage Public Templates.
- B. Navigate to the email templates and manually share each with the specific users.
- C. Navigate to the email templates and manually share each with the Profile of the specific users.
- D. Navigate to the user record and check the box for Manage Public Templates.

Correct Answer: A

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