C4040-250^Q&As

Power Systems with POWER8 Sales Skills V1

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QUESTION 1

A customer has many x86 systems running Linux and has run out of server rack space.

Which statement indicates how a Power Systems provides a solution to resolve the space issue?

A. Power rack systems are 2U and 4U and have a much smaller footprint than x86 systems.

B. Power rack systems are four sockets and therefore can reduce the space requirements by two times.

C. Higher performance means fewer servers for same workload.

D. Lower energy consumption means less HVAC and therefore increases available datacenter space.

Correct Answer: D

Explanation: IBM Power system has lower energy consumption which means less HVAC. This increases available datacenter space.

QUESTION 2

A customer has an E870 installed in one location and is going to upgrade a Power 770 to an E870 in a second location Which option describes whether a Technical Delivery Assessment (TDA) is required on the Power 770 to E870 upgrade?

A. A TDA is only required on the first POWER 770 to E870 upgrade at a customer location.

B. Since the customer already has an E870 installed in the enterprise, a TDA is not required.

C. A TDA is not required on a POWER 770 to E870 upgrade.

D. A TDA is required on all POWER 770 to E870 upgrades.

Correct Answer: D

Explanation: POWER7 processor-based servers, a TDA is required for the Power 770 and above.

Reference: http://www-03.ibm.com/systems/power/hardware/770/

QUESTION 3

A POWERS customer with disk expansion drawers needs a non-disruptive solution to improve the disk performance at the lowest cost. What should be proposed to satisfy the customer\'s requirement?

A. V7000 SAN Disk

B. 840 Flash Storage

C. DS5000 SAN Disk

D. SSD drives

Correct Answer: A

Non-disruptive migration from, or virtualization of, existing disk Reference: http://www-05.ibm.com/cz/events/xtraining2012/prezentace/02_IBM_Storwize_V7000.pdf

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QUESTION 4

A customer needing an analytics solution is comparing POWER8 with x86 servers for their infrastructure. What makes Power Systems a better value than the x86solution?

A. More supported analytic solutions providing more choices

B. Higher performance and faster response times

C. Greater storage capacity with encrypted data.

D. Stronger encryption capabilities and proprietary analytics algorithms

Correct Answer: B

X86 solutions cannot provide high performance and faster response times during to their architecture. Power8 processor is much faster and provide consistent performance throughout the service lifecycle.

QUESTION 5

A customer is close to maximum energy consumption in their data center and wants to measure and predict energy use. Which POWER8 feature will provide the required function?

A. Power capping

B. Power saver mode

C. Power core nap mode

D. Power trending

Correct Answer: D

EnergyScale provides continuous collection of real-time server energy consumption. It enables administrators to predict power consumption across their infrastructure and to react to business and processing needs. For example, administrators can use such information to predict data center energy consumption at various times of the day, week, or month. Reference: http://www.redbooks.ibm.com/ redpapers/pdfs/redp5102.pdf (page 95)

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