

# C9020-970<sup>Q&As</sup>

IBM Enterprise Storage Sales V4

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#### **QUESTION 1**

A customer wants to implement a software defined storage solution but has existing leases in competitive storage.

Which advantage does IBM Spectrum Control have to help the customer move forward with implementation?

- A. Virtualization
- B. Replication
- C. Encryption
- D. Compression

Correct Answer: C

#### **QUESTION 2**

A customer asks you if IBM has a self-service cloud provisioning solution. Which solution should you recommend?

- A. IBM SmartCloud Storage Access
- B. OpenStack
- C. Elastic Storage
- D. IBM Spectrum Protect

Correct Answer: A

#### **QUESTION 3**

In a customer briefing, you present the ability to reduce storage capacity using Real-time Compression as an option to lower hardware costs. How should you describe this capability?

- A. It is an IBM Spectrum Protect based compression feature.
- B. It is a compression and deduplication feature for ProtecTIER.
- C. It is a premium option for Storwize V7000 and IBM Spectrum Virtualize.
- D. It is a standard algorithm for IBM disk and tape devices.

Correct Answer: C

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#### **QUESTION 4**

An IBM i customer is interested in an all-flash solution to help with performance and latency in its environment.

Which advantage does the FlashSystem V840 have over the other flash solutions in this environment?

- A. Deduplication
- B. Compression
- C. Support for VIOS
- D. Native i support

Correct Answer: D

#### **QUESTION 5**

On which IBM server platforms is IBM Spectrum Scale available?

- A. IBM i on POWER, and System z
- B. AIX and IBM i on POWER
- C. AIX on POWER, and System z
- D. Linux and Windows on POWER

Correct Answer: A

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