

C_TS460_1909^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 1909 Upskilling

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QUESTION 1

What types of issues can you resolve with SAP Smart Business for Sales Order Fulfillment? There are 3 correct answers to this question.

- A. Incomplete data
- B. Account determination
- C. Reverse Invoice List
- D. Billing block
- E. Unconfirmed quantities

Correct Answer: ADE

QUESTION 2

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are required for delivery processing
- B. Loading group is used for shipping point determination
- C. Shipping points are used are used to create warehouse order
- D. Shipping points are assigned to plants
- E. Shipping points are assigned to a storage location

Correct Answer: ABD

QUESTION 3

What is maintained in a pricing procedure? There are 2 correct answers to this question.

- A. Condition type
- B. Condition table
- C. Access sequence
- D. Step

Correct Answer: AD

QUESTION 4



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Which packing option can be configured for a delivery item category? There are 3 correct answers to this question.

- A. Packing seasonal
- B. Packing mandatory
- C. Packing allowed
- D. Packing not allowed
- E. Packing automatic

Correct Answer: BCD

QUESTION 5

Which assignment is correct for the sales organization? Please choose the correct answer.

- A. A sales organization can be assigned to only one company code.
- B. A sales office can be assigned to only one sales organization.
- C. A distribution channel can be assigned to only one sales organization.
- D. A division can be assigned to only one sales organization.

Correct Answer: A

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