

C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

At which organizational level can the material master be maintained for the "Sales: Sales Org. Data 1" and "Sales: Sales Org. Data 2" views?

- A. Sales organization and distribution channel
- B. Sales organization
- C. Sales organization and plant
- D. Sales organization, distribution channel, and division

Correct Answer: A

QUESTION 2

Which of the following statements regarding partner determination are correct? (Choose two)

- A. The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- B. When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- C. In a partner determination procedure, all allowed partner functions are listed.
- D. Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

Correct Answer: BC

QUESTION 3

You want to use the material determination in sales orders to replace entered materials if they are not available.

How can you achieve this?

- A. Deactivate the ATP check in the schedule line and activate it in the material determination record.
- B. Choose a substitution reason with the `Automatic\\` substitution strategy for the material determination.
- C. Adjust the access sequence of the material determination to check the available quantities of the materials.
- D. Deactivate the availability check in the material master and use the material determination instead.

Correct Answer: B

QUESTION 4

Which field is different between a Delivery Free of Charge (FD) and a Subsequent Delivery Free of Charge (SDF)?

- A. Order reason
- B. Pricing
- C. Reference mandatory
- D. Billing relevance

Correct Answer: C

QUESTION 5

Which of the following document flows describe possible standard sales processes? (Choose two)

- A. Inquiry ? quotation ? value contract ? order with reference to the value contract ? invoice ? accounting document
- B. Invoice correction request with reference to a standard order ? delivery ? transfer order ? post goods issue ? invoice ? accounting document
- C. Inquiry ? quotation ? order ? shipment ? transfer order ? post goods issue ? invoice ? accounting document
- D. Standard order with reference to a quotation ? delivery ? transfer order ? post goods issue ? invoice ? accounting document

Correct Answer: AD

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