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QUESTION 1

Which deployment tool can be used to delete metadata from an organization? Choose 2

- A. Force.com IDE
- B. Force.com migration Tool
- C. Unmanaged packages
- D. Change sets

Correct Answer: AB

QUESTION 2

What are the system prerequisites for Territory Management? Choose 2

- A. Customizable Forecasting Enabled
- B. Sales Teams Set up
- C. Marketing Users enabled
- D. Sandbox enabled

Correct Answer: AD

QUESTION 3

Universal Containers would like applicants to apply for multiple positions, tracking how many applicants have applied and how many positions each individual applicant has applied for. To do this, the Administrator will create a JobApplication junction object between the Applicant and Position objects. Why will this action meet the requirement?

- A. The junction object allow the administrator to add a workflow rule to update fields on the Position and Applicant objects
- B. The Job Application object as a master to Position and Applicant objects will allow roll up summary fields on the Position and Applicant objects
- C. The junction object allows a many to many relationship and also roll up summary fields on the parent objects
- D. A lookup relationship on the Applicant object with Position as the master provides rollup summary fields without code

Correct Answer: D

QUESTION 4

A User is requesting for a new value to be added in Picklist. If System Admin is not able to perform in time what does

the user need to be able to do it himself?

- A. Delegated Administration for users
- B. Delegated Administration for Object
- C. Create , Read, Edit and Delete Permission on Object
- D. View All and Modify All

Correct Answer: B

QUESTION 5

How can an admin ensure that cases will be handled in multiple channels? Choose 2

- A. Offer a Live Agent Chat button on the company website.
- B. Expose case feed options on the company website.
- C. Use Chatter Answers in the company Community page

Correct Answer: AC

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