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QUESTION 1

Your company has a Custom Object called Projects with a Lookup relationship to Opportunities. Once an Opportunity is closed won a project needs to be created automatically and assigned to a queue.

How would you best accomplish this requirement?

A. Apex Trigger on Opportunities

B. Visual Flow

C. Lightning Process Builder

D. Apex Trigger on Projects

Correct Answer: C

QUESTION 2

Universal Containers needs to update a field on an Account when an Opportunity Stage is changed to Closed Lost.

Which two should be used to accomplish this requirement? (Choose two.)

A. Workflow Rule

B. Approval Process

C. Process Builder

D. Assignment Rule

Correct Answer: AC

QUESTION 3

You cannot change auto number to text and vice versa and not lose your data.

A. True

B. False

Correct Answer: B

QUESTION 4

Which functions are available when creating a Roll-up Summary Field? (Choose four.)

A. SUM

B. MAX

C. AVG

D. COUNT

E. MIN

Correct Answer: ABDE

QUESTION 5

In Salesforce Classic, which three use cases can be accomplished using a custom link? (Choose three.)

A. Navigate to a create a record page with fields pre-populated.

B. Navigate to an Apex Trigger to update the current record.

C. Navigate to a process to update the current record.

D. Navigate to a custom Visual Flow to update the current record.

E. Navigate to an external system using data in Salesforce.

Correct Answer: ACE

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