

DEX-403^{Q&As}

Declarative Development for Platform App Builders in Lightning

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QUESTION 1

Which type of field cannot be universally required?

- A. Lookup
- B. Email
- C. Text
- D. Summary

Correct Answer: AD

QUESTION 2

UVC wants their Field Sales team to only see the accounts that they own. Separate North American and European marketing teams should only see accounts in their respective regions. The Inside Sales Team needs to see all accounts in Salesforce. How can this be accomplished?

- A. Set the OWD to Public for all accounts. Create criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team permission set with the "View All" settings for accounts
- B. Set the OWD to Private for accounts. Create permission sets for each Marketing team, and create an Inside Sales team profile with the "View All" setting for accounts
- C. Set the OWD to Private for all accounts. Create Criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team Profile with the "View All" setting for accounts
- D. Set the OWD to Public for accounts. Create profiles for each Marketing team, and create an Inside Sales Team role that is at the top of the Role Hierarchy

Correct Answer: C

QUESTION 3

What order does SF process rules?

- A. Validation rules, assignment rules, workflow rules, auto-response rules, escalation rules.
- B. Validation rules, assignment rules, auto-response rules, workflow rules, escalation rules.
- C. Escalation rules, Validation rules, assignment rules, auto-response rules, workflow rules.
- D. Auto-response rules, Validation rules, assignment rules, workflow rules, escalation rules.

Correct Answer: B

QUESTION 4

In order to delete Opportunities, Universal Containers would like sales reps to submit requests for approval from their sales manager.

What can be used to meet these requirements?

- A. Approval Process with Time-Dependent Workflow action.
- B. Approval Process with Apex Trigger.
- C. Two-step Approval Process.
- D. Process Builder with Submit for Approval Action.

Correct Answer: C

QUESTION 5

You want to use an External Data Object Table from Heroku carrying Product Category information. The data need to be included in Salesforce and searchable.

What do you have to do before you can use the connection? (Choose three.)

- A. Choose "Include as index field".
- B. Choose "Include in Salesforce searches" option.
- C. URL/choose the URL.
- D. Press "Validate and sync".

Correct Answer: BCD

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