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QUESTION 1

A university Alumni Relations office is replacing its legacy system with Salesforce. The consultant needs to load a large volume of alumni contact records into a new Salesforceenvironment. Which two actions should the consultant take?

A. Set Account and Contact\\'s to public Read/Write before the data load.

B. Set Account and Contact\\'s sharing to private before the data load.

C. Load record owners after the Account and Contact data load is complete.

D. Disable all TDTM trigger Handlers before the data load.

Correct Answer: BD

QUESTION 2

A college is replacing its legacy system with the Education Data Architecture (EDA). The consultant is working on the data migration and needs to map available classes. Which EDA object indicates a class is available for a given term?

A. Course Connection

B. Attendance Event

C. Time Block

D. Course Offering

Correct Answer: D

QUESTION 3

An elementary school district has evaluated Nonprofit Success Pack and now wants to evaluate the K-12 Architecture Kit. Which action should the consultant take?

A. Install the K-12 Architecture Kit from the AppExchange.

B. Start a new K-12 Architecture Kit trial.

C. Make K-12 Architecture Kit record types available to profiles.

D. Install the K-12 Architecture Kit from GitHub.

Correct Answer: B

QUESTION 4

The Alumni Association is interested in using Education Cloud tosupport its operations. The association track alumni interested board networking activities, and manages fundraising.

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Which two Education Cloud considerations should the consultant discuss with the Association?

Choose 2 answers.

A. Configure Relationshipsto track alumni connections.

B. Use Grants Management to track alumni scholarships.

C. Install Insights Platform to understand alumni data.

D. Leverage a third-party app to support event management.

Correct Answer: AC

QUESTION 5

Major gift officers at an institution are feeling overwhelmed by the large set of portfolios they have manage. They want to send mass emails to constituents in their territories and automate donor prospect prioritization based on engagement and specified criteria.

Which solution should consultant recommend?

A. foundationConnect

B. Salesforce Inbox

C. Pardot

D. Marketing Cloud

Correct Answer: D

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