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QUESTION 1

How can you relate an opportunity to a campaign? (2 answers)

- A. Select the Primary Campaign Source for the Opportunity
- B. Use the Campaign influence Related List on the Opportunity
- C. Use the Campaign Hierarchy Related List on the Opportunity
- D. You cannot relate an opportunity to a campaign

Correct Answer: AB

QUESTION 2

What setting is controlled by a user's profile? (3 answers)

- A. Field level security
- B. Feature license assignment
- C. Record type assignment
- D. Locale settings
- E. Assigned apps

Correct Answer: ACE

QUESTION 3

What standard object has a one-to-many relationship with the account object? (3 answers)

- A. Lead
- B. Opportunity
- C. Campaign
- D. Contact
- E. Case

Correct Answer: BDE

QUESTION 4

Which statement about the products and price books is true? (2 answers)

- A. A product can have a different list price in different price books
- B. A standard and list price for product can be listed in multiple currencies
- C. Products without a price are automatically added to the standard price book
- D. Price Books that contain assets cannot contain products.

Correct Answer: AB

QUESTION 5

Universal Containers currently assigns its users from the facilities and IT teams to the same profile. Universal container recently created a custom object to track company cars and wants only users from the facilities team to have access to this new object.

How can an administrator meet this requirement?

- A. Modify the standard profile currently shared by both teams
- B. Configure field-level security on the new object for the facilities team.
- C. Assign the facilities team to a new role in the role hierarchy.
- D. Create a custom profile for users on the facilities team

Correct Answer: D

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