

HEALTH-CLOUD-ACCREDITED- PROFESSIONAL^{Q&As}

Salesforce Health Cloud Accredited Professional

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QUESTION 1

Which three terms can a Life Sciences company track about a Care Program using Program Management in Health Cloud? (Choose three)

- A. The clinical indicators that need to be monitored in the Care Program.
- B. The products that are associated with a given Care Program.
- C. The multiple marketing campaigns that enrollees are subjected to as part of the Care Program.
- D. The budget and expense of the company's associated Care Program.
- E. The Plans that enrollees have been engaged in as part of the Care Program.

Correct Answer: BCE

QUESTION 2

When bringing in the Business identifier for patient record from external system like EHRs, which entity is most suitable to hold that information in Health cloud?

- A. Sourcesystem identifier
- B. Contacts
- C. Account
- D. Identifier

Correct Answer: D

QUESTION 3

Which steps should a salesforce administrator complete to set up a warehouse that serves as a product fulfillment location to salesforce representative in a specific region, irrespective of the account? (Choose three)

- A. Create Inventory Location and add Visitor Address as Location Address.
- B. Create Record in Product Fulfillment Location.
- C. Set-up Product Transfer and product request.
- D. Select inventory location while creating visit
- E. Create a product item entry inventory, a single entry for each product that will be replenished from industry.

Correct Answer: ABD

QUESTION 4

Which Salesforce object is used to model a Care Plan?

- A. Account
- B. Lead
- C. Case
- D. Opportunity
- E. Task

Correct Answer: C

QUESTION 5

When Setting Up Intelligent Sales, which three types of record should be a

Records can be Created? (Choose Three)

- A. Accounts
- B. Contacts
- C. Assets
- D. Locations
- E. Opportunities

Correct Answer: ABD

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