

## HEALTH-CLOUD-ACCREDITED-PROFESSIONAL<sup>Q&As</sup>

Salesforce Health Cloud Accredited Professional

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#### **QUESTION 1**

A service cloud organization migrating to HC uses Contacts to represent patients, physicians and non-clinical staff.

Which of these groups of contacts should be modeled as Person Accounts post-migration?

A. Patients should be modeled as Person Accounts.Providers and non-clinical staff can be modeled as Person Accounts or Contacts

B. Patients, physicians and non-clinical staff should be modeled as Person Accounts.

- C. None By using individual data model, the use of person account can be avoided
- D. Patients should be modeled as Person Accounts.Providers and non-clinical staff should be modeled as Contacts

Correct Answer: D

#### **QUESTION 2**

Which entity in Health cloud is used to store the details of a vaccine being administrated?

- A. Procedure
- **B.** Patient Immunization
- C. Medication
- D. Encounter
- Correct Answer: B

#### **QUESTION 3**

Which Permission Set Licenses and Permission Sets need to be assigned to users to leverage Utilization Management\\' (Choose three)

- A. Health Cloud Analytics Permission Set
- B. Health Cloud Platform Permission Set License
- C. Health Cloud Utilization Management Permission Set
- D. Health Cloud Permission Set License
- E. Health Cloud Foundation Permission Set

Correct Answer: CDE



#### **QUESTION 4**

Which three terms can a Life Sciences company track about a Care Program using Program Management in Health Cloud? (Choose three)

- A. The clinical indicators that need to be monitored in the Care Program.
- B. The products that are associated with a given Care Program.
- C. The multiple marketing campaigns that enrollees are subjected to as part of the Care Program.
- D. The budget and expense of the company\\\'s associated Care Program.
- E. The Plans that enrollees have been engaged in as part of the Care Program.

Correct Answer: BCE

#### **QUESTION 5**

What is the best practice when transitioning an org from Service Cloud to HC?

- A. Approach depends on how each customer uses their org. Any other options may be used.
- B. Put HC use cases in a new org, leave only Service Cloud use cases in an existing org.
- C. Migrate the entire org in place.
- D. Build out HC capabilities in a new org, then migrate all users and data.

Correct Answer: A

Reference and details below.

We've boiled down the upgrade options into three simple paths to success, depending on each organization's unique situation. Many existing Sales and Service Cloud instances don't have extensive customizations or technical debt. In those cases, upgrading to Health Cloud in the current org frequently provides the fastest path with little to no disruption for existing users.

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