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QUESTION 1

Which HP solution allows IT administrators to quickly and easily configure and update fleet- wide network settings?

- A. LANDesk
- B. HP Embedded Web Server
- C. HP Device Manager
- D. HP Web Jetadmin

Correct Answer: D

QUESTION 2

Your customer tells you that they had problems in the past with the keys on their Notebook wearing out. Which feature should you turn into a benefit for the customer\\'?

- A. HP DuraKeys
- B. spill resistant keyboard
- C. HP 3D DriveGuard
- D. HP DuraFinish
- Correct Answer: A

QUESTION 3

Which HP MFP feature should you highlight to a customer who is concerned about document scan misfeeds?

- A. ColorLok Technology
- B. Automatic Duplex scanning
- C. Legal size scanning glass
- D. HP Even/Page

Correct Answer: B

QUESTION 4

What drives customers to implement workflow solutions?

A. HP Web Jetadmin and Universal Print Driver



- B. Efficiency in using information, which means efficiency in serving customers
- C. The shift from black and white printing to color
- D. Managing the print network

Correct Answer: B

QUESTION 5

Within a company, what does a typical user want from a mobile device7 (Select two.)

- A. easy to centrally manage
- B. sleek and thin design
- C. global availability
- D. latest technology
- E. easy deployment
- F. cheap purchasing price
- Correct Answer: BD

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