

HPE0-P26^{Q&As}

Configuring HPE GreenLake Solutions Dumps

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QUESTION 1

Does HPE provide this to partners to help them build the business case and proposal for HPE GreenLake core solutions?

Solution: Excel Pricing template.

A. Yes

B. No

Correct Answer: A

QUESTION 2

Is an HPE partner responsible for completing this task in the HPE GreenLake sales process?

Solution: Ensure customer agreement to a multi-year term of at least three years for the HPE GreenLake services.

A. Yes

B. No

Correct Answer: B

QUESTION 3

Is this an advantage of HPE GreenLake over traditional infrastructure? Solution: aligns cost with use.

A. Yes

B. No

Correct Answer: A

QUESTION 4

You are helping guide your customer through the HPE GreenLake delivery process. Is this a factor that can push out the date when services will be up and running? Solution: The customer did not agree to billing for a partial month in the SOW.

A. Yes

B. No

Correct Answer: A

QUESTION 5

Does this business goal align with the value of an HPE GreenLake solution? Solution: preserve capital with a different consumption model.

A. Yes

B. No

Correct Answer: A

Reference: <https://cdw-prod.adobecqms.net/content/dam/cdw/on-domain-cdw/brands/hewlett-packardenterprise/hpe-greenlake-flex-capacity-brochure.pdf>

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